



***Register and pay for all 4 state-required classes at the same time and receive a 10% discount!**

REAL ESTATE PRINCIPLES AND PRACTICES*

This 40-hour course introduces listing, selling, advertising, real estate math, legal descriptions of land, contracts from listing to closing, appraising, ethical behavior and terminology. Book and materials included.

51027 Sat/Sun 1/27 - 2/11 8 a.m. - 5:30 p.m. (Sat) Perrysburg \$309
1 - 6 p.m. (Sun)

REAL ESTATE FINANCE*

This 20-hour course provides a background in the varied real estate mortgage credit operations of financial institutions, concentrating on the way funds are channeled into the mortgage markets and the financing of the residential and special purpose property. Books and materials included.

51028 Sat 2/17 & 2/24 8 a.m. - 7 p.m. Perrysburg \$199

REAL ESTATE LAW*

This 40-hour course provides an overview of the legal system, property ownership, contracts, mortgages, liens, easements, deeds, wills and interstate succession, landlord/tenant problems and the relationship of each to the real estate salesperson. Book and materials included.

51029 Sat/Sun 3/10 - 3/25 8 a.m. - 5:30 p.m. (Sat) Perrysburg \$309
1 - 6 p.m. (Sun)

REAL ESTATE APPRAISAL*

This 20-hour course covers the real estate appraisal process from information gathering to the written report. Three key appraisal methods are highlighted: the sales comparison method, cost approach and income capitalization. Calculator required. Books and materials included.

51030 Sat 4/7 & 4/14 8 a.m. - 7 p.m. Perrysburg \$199

REAL ESTATE PREP EXAM

This course will prepare you to pass the state exam the first time! You will go over hundreds of test questions and take practice exams to ensure you nail that exam and begin your new career. Book included.

51031 Sat 4/21 8 a.m. - 12 p.m. Perrysburg \$75



REGISTER TODAY! • www.owensworks.com • (567) 661-7357